

UNIVERSITÄT BERN Department of Clinical Research

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DCR Business Development Manager



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Budget - Definition



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- A budget is a <u>calculation plan</u>, usually but not always financial, <u>for a</u> <u>defined period</u>, often one year or a month.
- A budget may include anticipated <u>sales volumes and revenues</u>, resource quantities including time, <u>costs and expenses</u>.
- A budget may express a <u>surplus</u>, providing resources for use at a future time, or a <u>deficit</u> in which expenditures exceed income or other resources.

Budget - Definition



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- Budget with deficit
 - High risk of project / trial delay or failure
 - High risk of low quality outcomes
 - Waste of grant money
 - Waste of clinic funding because of cross-subsidization
 - Risk of institute debts
- Balanced budget
 - Potential for project / trial success
 - Surplus: Potential to cross-fund clinic or institute

Budgets for Clinical Trial - Important Components

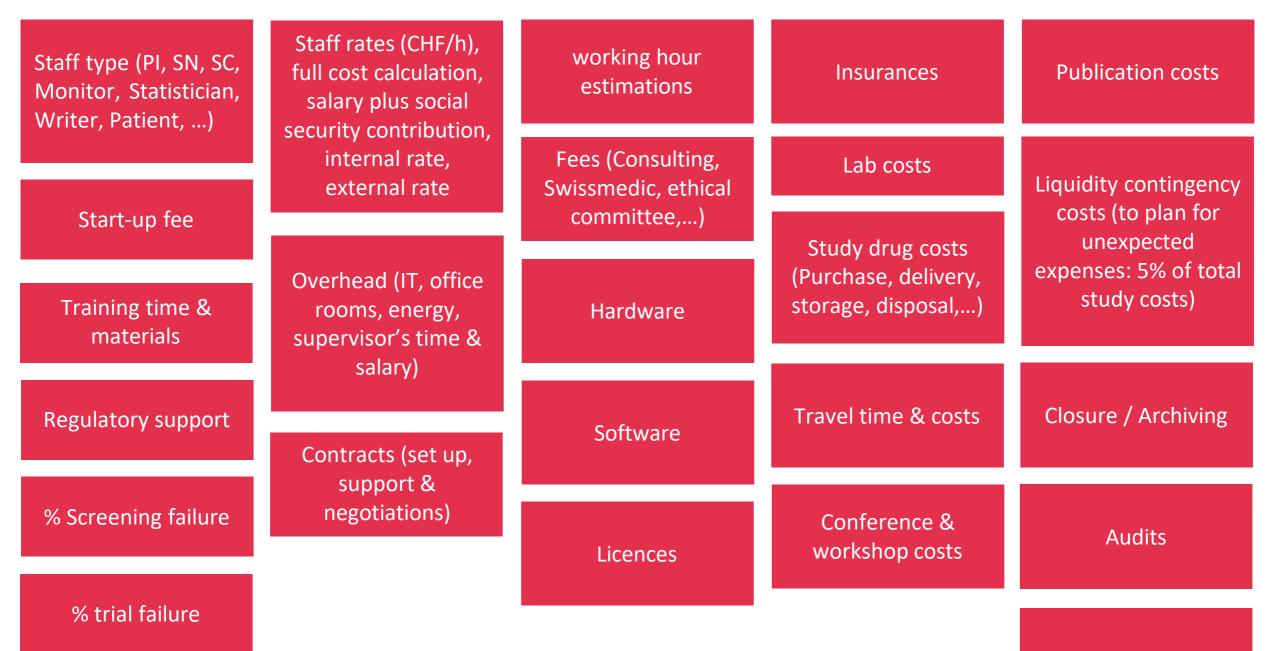


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Also budget for patient and public involvement (PPI) and public engagement!



SNF matching funds

Budgets for Clinical Trials - Examples



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- 1. A simple tool, which covers most important functions
- 2. A more sophisticated trial budget (INDAPACHLOR Trial)
- 3. A complex trial budget (Globeam)

A question from our Google Doc!



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"What are budget items that are often forgotten but should be listed?"

- realistic dimensioned start-up fee
- full cost staff rates
- VAT
- Contract negotiations
- Enough administration time (factor 2x)
- Study Nurse admin is Study Nurse coordination, not admin...

Another question from our Google Doc!



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II,

"What are pitfalls in budget listings? Is there anything that should not be listed?"

- Study Nurse admin is Study Nurse coordination, not admin...
- SNF cross-funding...
- Realistic start-up fee

And another question from our Google Doc!



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"Should editing costs (for papers, grants), etc. be listed as well and if so, what is a good cost estimate that we can use?"

- Definitely yes
- Wrap it well and calculate it the correct way...

Another good question from our Google Doc!



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II,

"What if our necessary budget exceeds the grant? Should we still apply?"

- Ask experienced people for advice as early as possible & and negotiate...



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"Is underestimation or overestimation better when preparing our budget listings?"

- If there is room for negotiation, behave like a carpet dealer in Morocco... Aim high and negotiate hard
- If there isn't build accurate budgets...
- Do not generate underestimated budgets...

Answered throughout Ueli's presentation!



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"How is a budget made or how do I start?"

• On this one I don't give an answer after this last hour...;-)

Budget - Support



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